CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2020

# CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED JUNE 30, 2020

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### AUDIT AND ASSURANCE

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Union Rescue Mission

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Union Rescue Mission and Union Rescue Mission Support Corporation (collectively, "the Mission"), which comprise the consolidated statement of financial position as of June 30, 2020, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Mission as of June 30, 2020 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

To the Board of Directors Union Rescue Mission

#### **Emphasis of Matter**

As discussed in Note 21 to the consolidated financial statements, the recent COVID-19 pandemic in the United States and world-wide has resulted in reduced economic activity and market volatility. The extent and duration of the future impact to the Mission are uncertain. Our opinion is not modified with respect to this matter.

#### **Report on Summarized Comparative Information**

We have previously audited the Mission's 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 24, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Green Hasson & Janks LLP

January 20, 2021 Los Angeles, California

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION June 30, 2020 With Comparative Totals at June 30, 2019

ASSETS	2020	2019
Cash and Cash Equivalents	\$ 26,080,000	\$ 4,358,000
Restricted Cash	1,304,000	-
Investments	3,697,000	8,675,000
Accounts and Other Receivables	33,000	6,000
Bequests Receivable	14,000	625,000
Pledges Receivable - Net	11,896,000	10,944,000
Inventory	270,000	179,000
Prepaid Expenses and Other Assets	289,000	250,000
Beneficial Interest in Charitable Remainder Trusts	365,000	365,000
Beneficial Interest in Perpetual Trust	150,000	150,000
Note Receivable	17,892,000	-
Land, Buildings and Equipment - Net	29,940,000	28,482,000
TOTAL ASSETS	\$ 91,930,000	\$ 54,034,000
LIABILITIES AND NET ASSETS		
LIABILITIES:		
Accounts Payable and Accrued Expenses	\$ 2,374,000	\$ 2,033,000
Notes Payable	28,335,000	458,000
Annuities Payable	117,000	130,000
TOTAL LIABILITIES	30,826,000	2,621,000
NET ASSETS:		
Without Donor Restrictions	32,074,000	30,869,000
With Donor Restrictions	29,030,000	20,544,000
TOTAL NET ASSETS	61,104,000	51,413,000
TOTAL LIABILITIES AND NET ASSETS	\$ 91,930,000	\$ 54,034,000

# CONSOLIDATED STATEMENT OF ACTIVITIES Year Ended June 30, 2020 With Summarized Totals for the Year Ended June 30, 2019

		2020		
	Without Donor	With Donor	<b>-</b>	2019
PUBLIC SUPPORT:	Restrictions	Restrictions	Total	Total
Contributions	\$ 13,114,000	\$ 12,910,000	\$ 26,024,000	\$ 29,074,000
Gifts-in-Kind	8,691,000	-	8,691,000	7,435,000
Bequests and Planned Giving	4,114,000	-	4,114,000	3,337,000
Special Events - Net of Direct Donor Benefits of \$83,000 Change in Value - Beneficial Interest	2,625,000	-	2,625,000	1,268,000
in Charitable Remainder Trusts Change in Value - Beneficial Interest	-	-	-	(3,000)
in Perpetual Trust	-	-	-	-
Net Assets Released from				
Donor Restrictions	4,424,000	(4,424,000)	<u> </u>	
TOTAL PUBLIC SUPPORT	32,968,000	8,486,000	41,454,000	41,111,000
OTHER REVENUE:				
Thrift Store Revenue	701,000	-	701,000	778,000
Other Income	568,000	-	568,000	629,000
Investment Return - Net	(998,000)	-	(998,000)	189,000
TOTAL OTHER REVENUE	271,000	-	271,000	1,596,000
TOTAL PUBLIC SUPPORT AND OTHER REVENUE	33,239,000	8,486,000	41,725,000	42,707,000
OPERATING EXPENSES:				
Program Services:				
Shelter Services	10,531,000	-	10,531,000	10,034,000
Recovery Programs Community Outreach	14,755,000 937,000	-	14,755,000 937,000	11,643,000 2,632,000
5				
TOTAL PROGRAM SERVICES	26,223,000	-	26,223,000	24,309,000
Support Services:	0.400.000		0.400.000	
Management and General Fundraising	2,109,000 3,702,000	-	2,109,000 3,702,000	2,122,000 3,788,000
TOTAL SUPPORT SERVICES	5,811,000	-	5,811,000	5,910,000
TOTAL OPERATING EXPENSES	32,034,000	_	32,034,000	30,219,000
CHANGE IN NET ASSETS	1,205,000	8,486,000	9,691,000	12,488,000
Net Assets - Beginning of Year	30,869,000	20,544,000	51,413,000	38,925,000
NET ASSETS - END OF YEAR	\$ 32,074,000	\$ 29,030,000	\$ 61,104,000	\$ 51,413,000

# CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2020 With Summarized Totals for the Year Ended June 30, 2019

2020

							2020								
	Program Services						Support Services								
		Shelter		Recovery	(	Community	Total Program	N	lanagement						2019
		Services		Programs		Outreach	Services	a	nd General	F	undraising		Total		Total
Payroll and Related Expenses	\$	5,393,000	\$	- , . ,	\$	245,000	\$ 10,885,000	\$	1,367,000	\$	1,156,000	\$	.07.007000	\$	12,392,000
Food and Kitchen Supplies		2,289,000		2,281,000		464,000	5,034,000		16,000		1,000		5,051,000		5,594,000
Depreciation and Amortization		465,000		961,000		-	1,426,000		55,000		24,000		1,505,000		1,899,000
Gifts-in-Kind Distribution		446,000		2,552,000		41,000	3,039,000		-		-		3,039,000		1,728,000
Occupancy		643,000		1,276,000		2,000	1,921,000		194,000		16,000		2,131,000		1,720,000
Donor Appeals		87,000		113,000		25,000	225,000		-		1,263,000		1,488,000		1,589,000
Supplies and Program															
Expenses		513,000		661,000		67,000	1,241,000		61,000		174,000		1,476,000		1,290,000
Professional Consultation		280,000		246,000		20,000	546,000		86,000		815,000		1,447,000		1,264,000
Miscellaneous		188,000		205,000		54,000	447,000		249,000		243,000		939,000		1,027,000
Vehicles and Equipment															
Expenses		98,000		289,000		2,000	389,000		47,000		4,000		440,000		723,000
Thrift Store Operations		· -		742,000		· <u>-</u>	742,000		· -		· -		742,000		648,000
Insurance		129,000		182,000		17,000	328,000		9,000		6,000		343,000		315,000
Interest		-		-		-	-		25,000		-		25,000		30,000
									20,000				20/000		33/333
TOTAL 2020															
FUNCTIONAL EXPENSES	\$	10,531,000	\$	14,755,000	\$	937,000	\$ 26,223,000	\$	2,109,000	\$	3,702,000	\$	32,034,000		
				· · · · ·		· · · · · · · · · · · · · · · · · · ·	· · ·		· '						
TOTAL 2019															
FUNCTIONAL EXPENSES	\$	10,034,000	\$	11,643,000	\$	2,632,000	\$ 24,309,000	\$	2,122,000	\$	3,788,000			\$	30,219,000
						· · · · ·								_	

### CONSOLIDATED STATEMENT OF CASH FLOWS Year Ended June 30, 2020 With Comparative Totals for the Year Ended June 30, 2019

		2020		2019
CASH FLOWS FROM OPERATING ACTIVITIES:				_
Change in Net Assets	\$	9,691,000	\$ 1	2,488,000
Adjustments to Reconcile Change in Net Assets to				
Net Cash Provided by (Used in) Operating Activities:				
Depreciation and Amortization		1,505,000		1,899,000
Loss on Disposal of Assets		890,000		2,000
Contributions Restricted for Investments in Perpetuity		-		(7,000)
Donated Equipment		-		(6,000)
Donated Stock		(1,052,000)		(2,630,000)
Proceeds from Sale of Donated Stock		1,018,000		2,601,000
Loss on Sale of Donated Stock		34,000		29,000
Change in Value of Discount on Pledges Receivable		48,000		307,000
Realized and Unrealized Losses (Gains) on Investments		367,000		(87,000)
Change in Value of Annuities Payable		14,000		15,000
Payments to Annuitants		(19,000)		(23,000)
Net Change in Gift Annuities		(8,000)		(31,000)
Change in Value of Beneficial Interest in Charitable				
Remainder Trusts		-		3,000
Change in Value of Beneficial Interest in Perpetual Trust		-		-
Contributions Restricted for Investment in Land,				
Buildings and Equipment		(3,372,000)	(1	6,509,000)
Decrease (Increase) in:			,	ŕ
Accounts and Other Receivables		(27,000)		16,000
Bequests Receivable		611,000		(383,000)
Pledges Receivable		821,000		979,000
Inventory		(91,000)		99,000
Prepaid Expenses and Other Assets		(39,000)		37,000
Increase (Decrease) in:		, , ,		•
Accounts Payable and Accrued Expenses		341,000		274,000
NET CASH PROVIDED BY				
(USED IN) OPERATING ACTIVITIES		10,732,000		(927,000)
				, ,
CASH FLOWS FROM INVESTING ACTIVITIES:				
Payments on Notes Receivable	(	(17,892,000)		-
Purchase of Investments		(9,790,000)	(	(4,090,000)
Reinvested Interest and Dividends		(208,000)		(133,000)
Proceeds from Sale of Investments		14,609,000		1,063,000
Purchase of Land, Buildings and Equipment		(3,747,000)	(	(3,022,000)
Interest Capitalized into Land, Buildings and Equipment		(106,000)		<u>-</u>
NET CASH USED IN INVESTING ACTIVITIES	(	(17,134,000)	(	(6,182,000)

### CONSOLIDATED STATEMENT OF CASH FLOWS Year Ended June 30, 2020 With Comparative Totals for the Year Ended June 30, 2019

	2020	 2019
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from Contributions Restricted for Investment in Land, Buildings and Equipment Proceeds from Notes Payable Payments on Notes Payable	\$ 1,551,000 27,877,000 -	\$ 10,335,000 - (1,226,000)
NET CASH PROVIDED BY FINANCING ACTIVITIES	29,428,000	9,109,000
NET INCREASE IN CASH AND CASH EQUIVALENTS	23,026,000	2,000,000
Cash and Cash Equivalents - Beginning of Year	 4,358,000	 2,358,000
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 27,384,000	\$ 4,358,000
CASH AND CASH EQUIVALENTS INCLUDES: Cash and Cash Equivalents Restricted Cash TOTAL CASH AND CASH EQUIVALENTS	\$ 26,080,000 1,304,000 27,384,000	\$ 4,358,000
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash Paid During the Year for Interest (Net of Amount Capitalized into Land, Buildings and Equipment of \$106,000 in 2020 and \$25,000 in 2019)	\$ 25,000	\$ 30,000

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 1 - NATURE OF ORGANIZATION

Union Rescue Mission (the Mission) is a California, religious, not-for-profit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Funds raised by the Mission provide food, shelter and clothing for impoverished men, women and children. Founded in 1891, the Mission is the largest mission of its kind in America and is the oldest in Los Angeles, operating 24 hours a day, 7 days a week, 365 days a year. The Mission provides a comprehensive array of emergency and long-term services, including food, shelter, clothing, medical and dental care, recovery programs, transitional housing, legal assistance, education and counseling, in addition to job training for men and women.

The Mission operates a 77-acre property, named Hope Gardens Family Center, which provides a safe, healthy, positive and tranquil living environment for formerly homeless senior women and women with children. The facilities accommodate permanent supportive housing for the senior women and transitional supportive housing for women with children. Residents receive job training, financial literacy education, life skills coursework, personal and spiritual development classes, as well as access to off-site legal, medical and dental services. Childcare is provided for nursery and preschool children while school-age children receive transportation to the local public school. Hope Gardens Family Center offers a safe, peaceful and aesthetically pleasing environment that lends itself to the healing of broken lives and the rebuilding of shattered dreams.

The Mission also operates a community thrift store located in Covina, California. It has two key objectives. First, donated items earn support for all the Life Transformation Programs of the Mission which includes Hope Gardens Family Center, the store operation provides skill development and job training for men and women nearing their transition back into the community.

Through the Mission's Community Outreach Program, donated products are solicited and acquired each month for internal use and for distribution in the Southern California area and to sites of natural disasters. Typical products include food, clothes, hygiene items, medical/dental supplies and equipment, and school supplies for children. The program allows the Mission to extend its ministry beyond the immediate service area in Downtown Los Angeles.

The Mission is building a new outreach center to be named Angeles House. Construction commenced in February 2020 and is expected to be completed by November 2021. The funding for this project will be from capital campaign fundraising and through the establishment of a new market tax credit project (see Note 13). The Mission created a separate 501(c)(3) organization to facilitate the new market tax credit project sale and leaseback transaction. The newly formed entity is called URM Support Corporation (URMSC).

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (a) BASIS OF PRESENTATION

The consolidated financial statements of the Mission have been prepared utilizing the accrual basis of accounting.

#### (b) PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of the Mission and URMSC. All significant intercompany transactions and balances have been eliminated upon consolidation.

#### (c) NET ASSETS

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- Net Assets Without Donor Restrictions. Net assets available for use in general operations and not subject to donor-imposed restrictions. The Board of Directors has designated, from net assets without donor restrictions, net assets for a board designated reserve fund.
- Net Assets With Donor Restrictions. Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities as net assets released from donor restrictions.

#### (d) CASH AND CASH EQUIVALENTS

Cash and cash equivalents are short-term, highly liquid investments with maturities of three months or less at the time of purchase. The carrying value of cash equivalents approximates its fair value at June 30, 2020. Cash increased as of June 30, 2020 due to funding received from the Paycheck Protection Program (PPP) Loan (\$2,134,000 balance at June 30, 2020, see Note 12) and New Market Tax Credit Funding (\$17,046,000 balance at June 30, 2020, see Note 13 for further details of the project).

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (d) CASH AND CASH EQUIVALENTS (continued)

The Mission also maintains cash in bank deposit accounts held as reserves for its new market tax credit project for making quarterly interest payments on the loans payable (Note 13). These reserves amounted to \$1,304,000 at June 30, 2020 and are classified as restricted cash.

The Mission maintains its cash and cash equivalents in bank deposit accounts and other investment accounts, which, at times, may exceed federally insured limits. The Mission has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### (e) INVESTMENTS

Investments in equity and debt securities with readily determinable market values are reported at fair value. The fair value of these investments is determined based on the closing price on the last business day of the fiscal year. For limited partnerships and investment fund contracts, values are determined with reference to the net asset value per share provided by the partnership or fund manager.

Investment purchases and sales are accounted for on a trade-date basis. Realized and unrealized gains and losses are calculated based upon the underlying cost of the securities and on the sales prices, if sold. Interest and dividend income is recorded when earned. Realized and unrealized gains and losses and interest and dividend income are reflected in the consolidated statement of activities as investment return.

Investments are made according to the Investment Policies, Guidelines, and Objectives adopted by the Mission's Board. These guidelines provide for investments in equities, fixed income, and other securities with performance measured against appropriate indices. The investments are managed by outside investment managers contracted by the Mission. Market values of such investments and credit ratings of bond issuers are routinely reviewed by the Board of Directors or designated committee of the Board of Directors.

Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain long-term investments, it is reasonably possible that changes in the values of these investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statement of financial position.

The Mission maintains a separate cash and investment account for its Annuity Reserve Fund. The balance in this Fund totaled \$367,000 at June 30, 2020 (see Note 14).

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (f) ACCOUNTS AND OTHER RECEIVABLES

Receivables are recorded when billed or accrued and represent claims against third parties that will be settled in cash. The carrying value of receivables, net of the allowance for doubtful accounts, if any, represents their estimated fair value. The allowance for doubtful accounts, if any, is estimated based on historical collection trends, type of debtor, the age of outstanding receivables and existing economic conditions. If events or changes in circumstances indicate that specific receivable balances may be impaired, further consideration is given to the collectability of those balances and the allowance is adjusted accordingly. Past due receivable balances are written-off when internal collection efforts have been unsuccessful in collecting the amount due. At June 30, 2020, all receivables are deemed fully collectible; therefore, no allowance for doubtful accounts has been established.

#### (g) BEQUESTS AND PLANNED GIVING

The Mission has been named as a beneficiary in a number of bequests. Certain of these gifts have not been recorded in the consolidated financial statements because the donors' wills have not yet been declared valid by the probate court and/or the value of the amounts to be received is not yet determinable. The Mission records and reports all gifts when declared valid and the amount is determinable.

#### (h) CONTRIBUTIONS AND PLEDGES RECEIVABLE

Contributions, pledges, as well as unconditional promises to give, are recognized as revenue in the period promised. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not included as revenue until such time as the conditions on which they depend have been substantially met. A discount rate of 3.0% has been used to calculate the present value of pledge receivables. At June 30, 2020, the Mission evaluated the collectability of pledges receivable and established an allowance for uncollectible pledges receivable in the amount of \$30,000.

#### (i) INVENTORY

Inventory consists of materials designated in two areas: internal inventory and thrift store inventory. Internal inventory is used by shelter services and recovery programs, and for general administrative purposes. It includes food, beverages, hygiene items and office supplies purchased by or donated to the Mission and are valued at the lower of cost or market if purchased and at fair value at the date of donation, if donated. Thrift store inventory includes donations of clothes, housewares, toys, furniture and other saleable items also valued at fair value at the date of donation. The Mission utilizes the first-in, first-out method of inventory valuation.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (j) BENEFICIAL INTEREST IN CHARITABLE REMAINDER TRUSTS

The Mission has been designated as the beneficiary of assets held in charitable remainder trusts administered by other trustees. The Mission recognizes temporarily restricted contribution revenue and, as a receivable, the present value of the estimated future benefits to be received when the trust assets are distributed. Adjustments to the receivable to reflect the revaluation of the present value of the estimated future payments to the Mission are recognized in the consolidated statement of activities as a change in value of beneficial interest in charitable remainder trusts. The carrying values of certain other trusts have not yet been determined; accordingly, such assets have not been recorded in the consolidated financial statements.

#### (k) BENEFICIAL INTEREST IN PERPETUAL TRUST

A donor has established and funded a trust, which is administered by organizations other than the Mission. Under the terms of the trust, the Mission has the irrevocable right to receive all or a portion of the income earned on the trust assets either in perpetuity or for the life of the trust. The Mission does not control the assets held by the outside trust. Annual distributions from the trust are reported as contribution income. Adjustments to the beneficial interest to reflect changes in the fair value (if any) are recognized in the consolidated statement of activities as a change in value of beneficial interest in perpetual trust. The carrying values of certain other trusts have not yet been determined; accordingly, such assets have not been recorded in the consolidated financial statements.

#### (I) LAND, BUILDINGS AND EQUIPMENT

Land, buildings and equipment are recorded at cost if purchased or at fair value at the date of donation, if donated. Depreciation is provided over the estimated useful lives of the related assets on a straight-line basis as follows:

Buildings and Other Improvements	5-25 Years
Furniture and Equipment	3-5 Years
Computer Software	5 Years
Transportation Equipment	5 Years

Expenditures for maintenance and repairs are charged to operations as incurred while renewals and betterments are capitalized. Land, buildings and equipment are capitalized if the cost of an asset is equal to or greater than \$10,000 and the useful life is three years or greater.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (m) LONG-LIVED ASSETS

The Mission reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the book value of the assets may not be recoverable. An impairment loss is recognized when the sum of the undiscounted future cash flow is less than the carrying amount of the assets, in which case a write-down is recorded to reduce the related asset to its estimated fair value. No impairment losses were recognized on long-lived assets during the year ended June 30, 2020.

#### (n) ANNUITIES PAYABLE

The Mission has received donations of assets in exchange for distributions of a fixed amount for a specific period of time to the donors or other beneficiaries. These gifts stipulate that annuity payments must be made to the donor or their designees until the time of death. The gifts are invested in money market funds, fixed income and equity securities. The Mission uses published mortality-rate tables adopted by the United States Internal Revenue Service and an assumed rate of return of approximately 4.5% to 6.0% to determine the present value of the actuarially determined liability.

#### (o) CONTRIBUTED GOODS AND SERVICES

Contributions of donated non-cash assets are recorded in a manner consistent with the Accord Network GIK Standards in the period received. Contributions of donated services are recognized if the services received (a) create or enhance long-lived assets, or (b) require specialized skills provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. A substantial number of volunteers have donated significant amounts of their time to the Mission. The services that these individuals rendered, however, do not meet the above criteria and, as such, are not recognized as revenue.

#### (p) PAYCHECK PROTECTION PROGRAM LOAN

Management has elected to account for the forgivable loan received under the PPP provisions of the CARES Act as a debt instrument and to accrue interest on the outstanding loan balance. Additional interest at a market rate (due to the stated interest rate of the PPP loan being below market) is not imputed, as transactions where interest rates are prescribed by governmental agencies are excluded from the scope of the accounting guidance on imputing interest. The proceeds from the loan will remain recorded as a liability until either (1) the loan is, in part or wholly, forgiven or the Mission has been legally released or (2) the Mission repays the loan to the lender (Refer to Note 12).

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (q) DEBT ISSUANCE COSTS

Debt issuance costs are amortized by use of the straight-line method over the anticipated term of the related loan. Debt issuance costs are netted against the long-term portion of the corresponding liability as shown in Note 13. The amortization of these costs are included in interest expense.

#### (r) INCOME TAXES

Union Rescue Mission and URMSC are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and the corresponding California provisions.

In accordance with the Financial Accounting Standards Board's (FASB's) Accounting Standards Codification Topic No. 740, *Uncertainty in Income Taxes*, the Mission recognizes the impact of tax positions in the consolidated financial statements if that position is more likely than not to be sustained on audit, based on the technical merits of the position. During the year ended June 30, 2020, the Mission performed an evaluation of uncertain tax positions and did not note any matters that would require recognition in the consolidated financial statements or which might have an effect on its tax-exempt status.

#### (s) FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the Mission's programs and other activities have been presented in the consolidated statement of functional expenses. During the year, such costs are accumulated into separate groupings as either direct or indirect. Indirect or shared costs are allocated among program and support services by a method that best measures the relative degree of benefit which is determined by management through consideration of the portion of effort expended by each supporting department to each functional category.

#### (t) USE OF ESTIMATES

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### (u) COMPARATIVE TOTALS

The statement of activities includes prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a full comparative presentation. Accordingly, such information should be read in conjunction with the Mission's financial statements for the year ended June 30, 2019 from which the summarized information was derived.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (v) PRESENTATION

Amounts in the consolidated financial statements have been rounded to the nearest thousand dollars.

#### (x) NEW ACCOUNTING PRONOUNCEMENTS

In May 2014, the FASB issued Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers, which improves and converges the revenue recognition requirements of U.S. GAAP and International Financial Reporting Standards. The ASU replaces the existing accounting standards for revenue recognition with a single comprehensive five-step model, which is intended to provide principles within a single framework for revenue recognition of transactions involving contracts with customers across all industries. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance also requires more detailed disclosures to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The guidance has subsequently been amended through a series of ASUs between August 2015 and September 2017 to improve the operability and understandability of the implementation guidance on principal versus agent considerations, licensing implementation guidance, scope exceptions, and various other narrow aspects, as identified and addressed in such updates. For the Mission, the ASU and subsequent amendments will be effective for the year ending June 30, 2021.

In June 2018, the FASB issued ASU No. 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contribution Made, which is intended to clarify the accounting guidance for contributions received and contributions made. The amendments in this ASU should assist entities in evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, Not-for-Profit Entities, or as exchange (reciprocal) transactions subject to other guidance. The Mission implemented this ASU during the year ended June 30, 2020.

In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which is intended to improve financial reporting about leasing transactions. The new standard will require organizations that lease assets with terms of more than 12 months to recognize on the statement of financial position the assets and liabilities for the rights and obligations created by those leases. The ASU also will require disclosures to help financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements and providing additional information about the amounts recorded in the financial statements. For the Mission, the ASU will be effective for the year ending June 30, 2023.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (x) NEW ACCOUNTING PRONOUNCEMENTS (continued)

In September 2020, FASB issued ASU No. 2020-07, *Not-for-Profit Entities* (*Topic 958*): *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The ASU is intended to improve transparency in the reporting of contributed nonfinancial assets (also known as gifts-in-kind) received by not-for-profit organizations, including transparency on how those assets are used and how they are valued. For the Mission, the ASU will be effective for the year ending June 30, 2022.

#### (y) SUBSEQUENT EVENTS

The Mission has evaluated events and transactions occurring subsequent to the consolidated statement of financial position date of June 30, 2020 for items that should potentially be recognized or disclosed in these consolidated financial statements. The evaluation was conducted through January 20, 2021, the date these consolidated financial statements were available to be issued. No such material events or transactions were noted to have occurred, except as described in Note 21.

#### **NOTE 3 - INVESTMENTS**

Investments consist of the following at June 30, 2020:

Cash and Cash Equivalents	\$ 2,575,000
Mutual and Exchange Traded Funds	429,000
Investment Fund Contract	593,000
Limited Partnership	100,000
TOTAL INVESTMENTS	\$ 3,697,000

#### **NOTE 4 - FAIR VALUE MEASUREMENTS**

The Mission has implemented the accounting standard that defines fair value for those assets (and liabilities) that are re-measured and reported at fair value at each reporting period. This standard establishes a single authoritative definition of fair value, sets out a framework for measuring fair value based on inputs used, and requires additional disclosures about fair value measurements. This standard applies to fair value measurements already required or permitted by existing standards.

In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets. Fair values determined by Level 2 inputs utilize data points that are observable such as quoted prices, interest rates and yield curves. Fair values determined by Level 3 inputs are unobservable data points for the asset (or liability) and include situations where there is little, if any, market activity for the asset (or liability).

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 4 - FAIR VALUE MEASUREMENTS (continued)

The following table presents information about the Mission's assets and liabilities that are measured at fair value on a recurring basis at June 30, 2020 and indicates the fair value hierarchy of the valuation techniques utilized to determine such fair value:

		Fair Va	_		
		Prices in			-
		Active	Significant		Net Asset
		Markets for	Other	Significant	Value Per
	Year Ended	Identical	Observable	Unobservable	Share or its
	June 30,	Assets	Inputs	Inputs	Equivalent
	2020	(Level 1)	(Level 2)	(Level 3)	(NAV)
ASSETS:					
Cash and Cash					
Equivalents	\$ 2,575,000	\$ 2,575,000	\$ -	\$ -	\$ -
Mutual and Exchange					
Traded Funds	429,000	429,000	-	-	-
Investment Fund					
Contract	593,000	-	-	-	593,000
Limited Partnership	100,000	-	-	-	100,000
Beneficial Interest in:					
Charitable Remainder					
Trusts	365,000	-	-	365,000	-
Perpetual Trust	150,000	-	-	150,000	-
TOTAL ASSETS	\$ 4,212,000	\$ 3,004,000	\$ -	\$ 515,000	\$ 693,000
TOTAL ASSETS	\$ 4,212,000	\$ 3,004,000	Φ -	\$ 515,000	\$ 693,000
LIABILITIES					
LIABILITIES:	¢ 117.000	¢	¢	¢ 117.000	¢
Annuities Payable	\$ 117,000	\$ -	\$ -	\$ 117,000	\$ -
TOTAL					
LIABILITIES	\$ 117,000	\$ -	\$ -	\$ 117,000	\$ -
	, 200	•	•	, 200	•

The fair values of investments within Level 1 inputs were obtained based on quoted market prices at the closing of the last business day of the fiscal year.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 4 - FAIR VALUE MEASUREMENTS - continued

The change in fair value measurements using significant unobservable inputs for the year ended June 30, 2020 are as follows:

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) With Donor Restrictions Beneficial Interest in Beneficial Charitable Interest in Remainder Perpetual						
		Trusts		Trust	Total		
ASSETS: Beginning Balance Contributions Distributions	\$	365,000	\$	150,000	\$	515,000 -	
Change in Value		_		_		_	
ENDING BALANCE	\$	365,000	\$	150,000	\$	515,000	
				Value Mea Using Sign nobservabl (Level	ifica e Inp	nt	
		_		Without D		<u> </u>	
				Restriction	ns -		
			Annuities P			ole	
LIABILITIES: Beginning Balance Payments to Annuitants Net Gift Annuities Change in Value of Annuitie	s Pa	ıyable		\$	(8,	000 000) 000) 000	
ENDING BALANCE				\$	117,	000	

Investments valued using net asset value per share (NAV) are comprised of Investment Fund Contract and Limited Partnership. These investments (a) do not have a readily determinable fair value and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. Investments in funds of hedge funds are invested in a number of strategies including, but not limited to, equity long/short, arbitrage and event-driven, and distressed. Investments are valued using the NAV provided by the fund managers. It is probable that the investments will be sold at an amount different from their fair values at June 30, 2020. The redemption frequency is ninety days for both of these investments, with the investment fund contract having a liquidation restriction from three to twelve months. There are no unfunded commitments at June 30, 2020.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### **NOTE 4 - FAIR VALUE MEASUREMENTS** (continued)

Beneficial Interest in Charitable Remainder Trusts: Valued based on quoted market prices at the close of the last business day of the fiscal year and discounted to net present value using United States Internal Revenue Service actuarial tables. See Note 2(j).

Beneficial Interest in Perpetual Trust: Valued based on quoted market prices at the close of the last business day of the fiscal year. These investments are not readily redeemable, with distributions paid at the discretion of the fund manager. See Note 2(k).

Annuities Payable: Valued using published mortality rate tables adopted by the United States Internal Revenue Service and an assumed rate of return of approximately 4.5% to 6.0% to determine the present value of the actuarially determined liability.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future net values. Furthermore, while the Mission believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Mission evaluates the classification of Level 1, 2 and 3 at the end of each reporting period. Transfers between Level 1 and 2 generally relate to whether a market becomes active or inactive. Transfers between Level 2 and 3 generally relate to whether significant relevant observable inputs are available for the fair value measurement in their entirety and when redemption rules become more or less restrictive. There were no transfers between Level 1, 2 and 3 during the year ended June 30, 2020.

#### **NOTE 5 - PLEDGES RECEIVABLE**

Pledges receivable at June 30, 2020 are expected to be collected as follows:

Less than One Year	\$ 3,044,000
One to Five Years	8,900,000
Thereafter	623,000
GROSS PLEDGES RECEIVABLE	12,567,000
Allowance for Uncollectible Pledges Present Value Discount	(30,000) (641,000)
PLEDGES RECEIVABLE - NET	\$ 11,896,000

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 6 - BENEFICIAL INTEREST IN CHARITABLE REMAINDER TRUSTS

The Mission is the beneficiary of five charitable remainder trusts administered by other trustees. Assets held in charitable remainder trusts totaled \$365,000 at June 30, 2020, representing the portion of the net present value of the charitable remainder trust assets for which the Mission is the designated beneficiary. One of the charitable remainder trusts, with a net present value of \$34,000 at June 30, 2020, is restricted to Hope Gardens Family Center. The remaining charitable remainder trusts, with a net present value of \$331,000 at June 30, 2020, are for the general charitable operations of Union Rescue Mission.

#### NOTE 7 - BENEFICIAL INTEREST IN PERPETUAL TRUST

The Mission is the beneficiary of a trust whose assets are not under its control. The Mission has legally enforceable rights or claims to its beneficial interest in the annual income from the trust. The carrying value of the Mission's beneficial interest in this trust at June 30, 2020 is \$150,000.

#### NOTE 8 - LAND, BUILDINGS AND EQUIPMENT

Land, buildings and equipment consist of the following as of June 30, 2020:

Land	\$ 12,050,000
Buildings and Other Improvements	40,063,000
Furniture and Equipment	3,890,000
Computer Software	848,000
Transportation Equipment	800,000
Construction in Progress	 7,853,000
TOTAL	65,504,000
Less: Accumulated Depreciation	(35,564,000)
LAND, BUILDINGS AND EQUIPMENT - NET	\$ 29,940,000

Depreciation and amortization expense for the year ended June 30, 2020 was \$1,505,000.

The Mission is in the process of renovating Hope Gardens Family Center. The estimated cost of construction is \$5,339,000. As of June 30, 2020, \$5,160,000 has been expended. The remaining cost to complete Hope Gardens Family Center is estimated at \$179,000. Funds to renovate Hope Gardens Family Center are provided by contributions.

In February 2020, the Mission commenced the construction of Angeles House, a new outreach center from funds obtained through a capital campaign. The estimated cost of the project is at \$32,491,000 and projected completion is November 2021.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 9 - ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consist of the following at June 30, 2020:

Accounts Payable	\$ 458,000
Accrued Expenses	523,000
Accrued Payroll	391,000
Funds Held for Others	419,000
Accrued Vacation	583,000
TOTAL ACCOUNTS PAYABLE AND	

ACCRUED EXPENSES \$ 2,374,000

#### **NOTE 10 - LINE OF CREDIT**

The Mission has an operating line of credit with current permissible borrowings of \$4,000,000. The line of credit is secured by land and buildings (545 South San Pedro Street, Los Angeles, California). Interest is payable monthly at the bank's prime rate plus 1%. The maturity date is February 5, 2021. The bank's prime rate at June 30, 2020 was 3.25%. As of June 30, 2020, there were no borrowings against the line.

#### **NOTE 11 - NOTES PAYABLE**

The Mission has notes payable outstanding consisting of the following at June 30, 2020:

Note Payable with a Trust (see below)	\$	458,000
Paycheck Protection Program Loan		
(See Note 12)		2,134,000
New Market Tax Credit Funding		
(See Note 13)		25,743,000
Total Notes Payable (Net)	\$ 2	28,335,000

The Mission has a note payable in the amount of \$458,000 with a Trust, bearing an interest rate of 5.0% per annum, with interest only payable monthly and principal payable in annual installments of \$50,000 to \$150,000. The note payable was due five years after commencement of thrift store operations in September 2019. As of the date of the consolidated financial statements, the lender has deferred annual installment payments and is amending the note payable to reflect such change.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 12 - PAYCHECK PROTECTION PROGRAM LOAN

On April 17, 2020, the Mission received a PPP loan in the amount of \$2,134,000. The PPP loan, administered by the Small Business Administration (SBA), bears interest at a fixed rate of 1.0% per annum, has a term of two years, and is unsecured and guaranteed by the SBA. Interest accrues on the loan beginning with the initial disbursement; however, payments of principal and interest are deferred until the lender's determination of the amount of forgiveness applied for by the borrower is approved by the SBA. If the Mission does not apply for forgiveness within 10 months after the last day of the covered period (defined, at the Mission's election, as either 8 weeks or 24 weeks), such payments will be due that month.

The Organization intends to apply for forgiveness of the PPP loan with respect to the eligible expenses incurred during the covered period. To the extent that all or part of the PPP loan is not forgiven, the Mission will be required to pay interest on the PPP loan at a rate of 1.0% per annum. The terms of the PPP loan provide for customary events of default including, among other things, payment defaults, breach of representations and warranties, and insolvency events.

At June 30, 2020 the total outstanding balance of the PPP loan was \$2,134,000.

#### NOTE 13 - NEW MARKET TAX CREDIT FUNDING

The New Market Tax Credit (NMTC) program is a federal subsidy program for economic development of depressed areas. The NMTC program is designed to stimulate the flow of investment capital into underserved areas by providing tax credit investment in a 'low-income community', which is claimed over a seven-year credit allowance period. On March 19, 2020, the Mission closed a NMTC transaction of approximately \$36.3 million to complete its South Los Angeles project (new program/administrative facility).

The NMTC funding was utilized as follows:

Acquisition, Design, Construction of	
South Los Angeles Campus	\$ 29,707,000
Land	4,313,000
Reserve Funds for Audit and Tax	1,407,000
NMTC Fees and Consulting Costs	 900,000
	\$ 36,327,000

The NMTC structure included a loan in the amount of \$17,892,000 from the Mission to Angeles House Investment Fund, LLC. These funds, together with investment funds of approximately \$9,108,000 from Wells Fargo Community Investments Holdings, LLC (NMTC Investor) were used to fund LADF XX, LLC and GLA Sub-CDE XXVI, LLC community development entities (CDE), which, in turn, loaned the funds to URMSC, a 501(c)(3) organization established to facilitate the NMTC sale and leaseback transaction. On March 19, 2027, the end of the seven-year NMTC term, the Mission has an option exercise the Investment Fund Put and Call Agreement.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 13 - NEW MARKET TAX CREDIT FUNDING (continued)

The Mission has the following note receivable from Angeles House Investment Fund, LLC at June 30, 2020:

Note Receivable, Interest at 1.00% Per Annum, Interest-Only Receipts Quarterly in Arrears until June 2027 when Principal Payments Commence in Accordance with the Loan Amortization Schedule, Maturing March 2055

\$ 17,892,000

\$ 25,743,000

Future principal collections on the note receivable are as follows:

#### Year Ended June 30

2021	\$ -
2022	-
2023	-
2024	-
2025	-
Thereafter	17,892,000
TOTAL	\$ 17,892,000

URMSC has the following notes payable to the CDEs at June 30, 2020:

Note Payable - LADF Loan A, Interest at 1.2422% Per Annum, Interest Only Payments Quarterly in Arrears until March 2027, Thereafter Installments of Principal and Interest Quarterly in Arrears, Maturing March 2055	\$ 9,940,000
Note Payable - GLA Loan A, Interest at 1.2422% Per Annum, Interest Only Payments Quarterly in Arrears until March 2027, Thereafter Installments of Principal and Interest Quarterly in Arrears, Maturing March 2055	7,952,000
Note Payable - LADF Loan B, Interest at 1.2422% Per Annum, Interest Only Payments Quarterly in Arrears until March 2027, Thereafter Installments of Principal and Interest Quarterly in Arrears, Maturing March 2055	5,060,000
Note Payable - GLA Loan B, Interest at 1.2422% Per Annum, Interest Only Payments Quarterly in Arrears until March 2027, Thereafter Installments of Principal and Interest Quarterly in Arrears, Maturing March 2055	3,688,000
TOTAL NOTES PAYABLE	26,640,000
Less: Unamortized Debt Issuance Cost	(897,000)

TOTAL NOTES PAYABLE (NET)

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 13 - NEW MARKET TAX CREDIT FUNDING (continued)

#### Year Ended June 30

2021	\$	-
2022		-
2023		-
2024		-
2025		-
Thereafter	26	,640,000
TOTAL NOTES PAYABLE	26	,640,000
Less: Unamortized Debt Issuance Cost		(897,000)
TOTAL NOTES PAYABLE (NET)	\$ 25	,743,000

Interest expense on the above loans payable for the year ended June 30, 2020 was \$106,000.

In accordance with the interest reserve disbursement agreement, URMSC is required to maintain an interest reserve account for making quarterly interest payments on the loans payable. At June 30, 2020, the balance in the interest reserve accounts was \$1,304,000, and is included in restricted cash on the consolidated statement of financial position.

#### **NOTE 14 - ANNUITIES PAYABLE**

The Mission is in receipt of 25 charitable annuity gifts from individuals. The value at establishment and corresponding reasonably commensurate values at June 30, 2020 are \$216,000 and \$117,000 respectively. The Mission has established a segregated reserve fund of \$367,000 which equals 313% of the present value annuities payable balance.

#### NOTE 15 - COMMUNITY OUTREACH PROGRAM

The Mission conducts a Community Outreach Program that provides various donated products such as food, hygiene items and medical supplies to the poor and homeless outside the immediate service area of the Mission. Recipients of the products during the year ended June 30, 2020 were located in the United States.

The products are donated primarily by corporations. The receipt of donated products by the Mission for this program is reflected as gifts-in-kind revenue and the distribution to the recipients is reflected as gifts-in-kind distribution expense in the statement of functional expenses. The donated products are valued in a manner consistent with Accord Network GIK Standards.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 15 - COMMUNITY OUTREACH PROGRAM (continued)

Of the \$8,691,000 gifts-in-kind revenue reflected in the consolidated statement of activities for the year ended June 30, 2020, \$8,650,000 are gifts-in-kind used by the Mission in its own programs and thrift store. The balance of \$41,000 was provided to other non-profit organizations through the Mission's Community Outreach Program.

#### **NOTE 16 - COMMITMENTS AND CONTINGENCIES**

#### (a) LEGAL PROCEEDINGS

In the ordinary course of conducting its business, the Mission becomes involved in various lawsuits. Some of these proceedings may result in judgments being assessed against the Mission which, from time to time, may have an impact on changes in net assets. The Mission does not believe that these proceedings, individually or in the aggregate, would have a material effect on the consolidated financial statements.

#### (b) OBLIGATIONS UNDER OPERATING LEASE

The Mission leases the facility for its thrift store under an operating lease with an initial term expiring in March 2024. The following is a schedule of future minimum lease payments under this operating lease:

#### Years Ending June 30

2022 2023	242,000 153,000
2023	 115,000
TOTAL	\$ 840,000

Rent expense under this operating lease for the year ended June 30, 2020 was \$269,000 and is included in occupancy expense.

#### **NOTE 17 - RETIREMENT PLAN**

The Mission has a defined contribution retirement plan for all full-time employees. Eligible employees may contribute annually up to the applicable Internal Revenue Service limitations. During the year ended June 30, 2020, the Mission made \$43,000 in matching retirement contributions.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### **NOTE 18 - NET ASSETS WITHOUT DONOR RESTRICTIONS**

Net assets without donor restrictions consist of undesignated and Board designated amounts for the following purposes at June 30, 2020:

Undesignated	\$ 27,771,000
Board Designated Reserve Fund	4,303,000
TOTAL NET ACCETS WITHOUT	

TOTAL NET ASSETS WITHOUT DONOR RESTRICTIONS

\$ 32,074,000

#### **NOTE 19 - NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions consist of the following at June 30, 2020:

Subject to Expenditure for Specified Purpose: Charitable Remainder Trusts - Mission Operations Charitable Remainder Trust - Hope Gardens	\$ 331,000
Family Center	34,000
Capital Campaign	24,879,000
Covid-19 Expenditures	398,000
Job Skills Program	162,000
Sprung Structure	139,000
Internet Upgrade	100,000
Social Enterprise	100,000
Other Donor Restricted Contributions	348,000
Subject to Passage of Time:	
Pledge Receivable not Available Until Due	2,310,000
Subject to Endowment Spending Policy:	
Donor Restricted Contributions Subject to	
Spending Policy	15,000
Not Subject to Appropriation or Expenditure:	
Beneficial Interest in Perpetual Trust	150,000
Donor-Restricted Endowment Corpus	64,000
TOTAL NET ASSETS	
WITH DONOR RESTRICTIONS	\$ 29,030,000

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the year ended June 30, 2020:

Satisfaction of Purpose Restrictions	\$_	4,424,000
TOTAL NET ASSETS RELEASED		
FROM DONOR RESTRICTIONS	\$	4,424,000

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### **NOTE 20 - ENDOWMENTS**

The Mission's endowments consist of funds established for a variety of purposes. Endowment funds are established by donor-restricted gifts to provide a permanent endowment, which is to provide a permanent source of income to the Mission.

The Mission's management understands California State law as (1) requiring the preservation of the fair market value of the original gifts as of the gift date of the donor restricted endowment funds, and (2) allowing the spending of income and gains on permanently restricted endowments, absent explicit donor stipulations that all or a portion of such gains be maintained in perpetuity.

The primary long-term financial objective for the Mission's endowments is to preserve the real (inflation-adjusted) purchasing power of endowment assets and income after accounting for endowment spending, annual growth percentage and costs of portfolio management.

The Mission's Board of Directors developed a spending policy which restricts the use of endowment funds to 4.5% of the average market value of the total endowment portfolio over the past 12 quarters (3 years) with the gift instrument taking precedence over this policy. This policy will allow for a greater predictability of spendable income for budgeting purposes and for gradual steady growth for the support of operations by the endowment. In addition, this policy will minimize the probability of invading the principal over the long term.

Endowment Net Asset Composition by Type of Fund at June 30, 2020	
Donor-Restricted	\$ 79,000
Changes in Endowment Net Assets for the Year Ended June 30, 2020 Endowment Net Assets - Beginning of Year Contributions Investment Return (Net)	\$ 79,000 - -
ENDOWMENT NET ASSETS - END OF YEAR	\$ 79,000

The Mission has no endowment funds with deficiencies at June 30, 2020.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 21 - LIQUIDITY AND AVAILABILITY OF FINANCIAL RESOURCES

The total financial assets held by the Mission at June 30, 2020 and the amounts of those financial assets that could be made available for general expenditures within one year of the date of the consolidated statement of financial position are summarized in the following table:

Financial Assets at June 30, 2020	
Cash and Cash Equivalents	\$ 26,080,000
Investments	3,697,000
Accounts and Other Receivables	33,000
Bequests Receivable	14,000
Contributions and Pledges Receivable (Net)	11,896,000
TOTAL FINANCIAL ASSETS	
AT JUNE 30, 2020	41,720,000
Less Amounts Not Available to Be Used within One Year, Due to: Donor-Imposed Restrictions:	
Funds Held for Perpetual Endowments	(79,000)
Funds Held with Purpose or Time Restrictions	(16,540,000)
Investments with Limitations on Withdrawals	(693,000)
Pledges Restricted by Purpose or Time	(11,896,000)
FINANCIAL ASSETS AVAILABLE TO MEET GENERAL EXPENDITURES	
WITHIN ONE YEAR	\$ 12,512,000

The Mission regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Mission is substantially supported by unrestricted contributions. As part of The Mission's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

The Mission has various sources of liquidity at its disposal, including cash and cash equivalents and marketable debt and equity securities, and an unused line of credit. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Mission considers pledges restricted by time only and expected to be collected in the next fiscal year as available for general expenditures.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2020

#### NOTE 21 - LIQUIDITY AND AVAILABILITY OF FINANCIAL RESOURCES (continued)

The Mission's investments are held for operations and endowments. The entire investment portfolio consists of highly liquid investments.

During the year ended June 30, 2020, an outbreak of a novel strain of coronavirus (COVID-19) surfaced in the United States and throughout the world, causing business disruption and significant market volatility, which may negatively impact the Mission's operations and investment portfolio. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration. The scope and duration of this impact cannot be reasonably estimated at this time. The Mission is closely monitoring its investment portfolio values and operations.

#### **NOTE 22 - RELATED PARTY TRANSACTIONS**

The Mission is affiliated with EIMAGO, Inc., a not-for-profit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. EIMAGO, Inc. ceased program operations as of June 30, 2011; however, the organization continues to exist as a legal entity. For the year ended June 30, 2020, no expenses were charged to EIMAGO, Inc. As of June 30, 2020, EIMAGO, Inc. had no amounts owing to the Mission.

#### **NOTE 23 - ALLOCATION OF JOINT COSTS**

Through certain fundraising activities, the Mission incurred joint costs of \$1,298,000 to expand its mission to inform the public of a 10-step plan to end homelessness in Los Angeles and what they can do to help. Of those costs, \$971,000 was allocated to fundraising expenses, and \$327,000 was allocated to both the shelter services and recovery program services, respectively.

#### **NOTE 24 - THRIFT STORE**

The thrift store has been in operation for 69 months. The following is a summary of results of its operations for the year ended June 30, 2020:

Gifts-in-Kind Revenue Sales Revenue	\$ 2,553,000 701,000
TOTAL REVENUE	3,254,000
Gifts-In-Kind Cost of Goods Sold Depreciation Operating Expenses	2,462,000 14,000 742,000
NET INCOME FROM OPERATIONS	\$ 36,000