

# **UNION RESCUE MISSION**

FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

**UNION RESCUE MISSION**  
**FINANCIAL STATEMENTS**  
**YEAR ENDED JUNE 30, 2019**

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Union Rescue Mission

### Report on the Financial Statements

We have audited the accompanying financial statements of Union Rescue Mission (the Mission), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Mission as of June 30, 2019 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Report on Summarized Comparative Information

We have previously audited the Mission's 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 16, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Green Hasson & Janks LLP*

October 24, 2019  
Los Angeles, California

# UNION RESCUE MISSION

## STATEMENT OF FINANCIAL POSITION June 30, 2019 With Comparative Totals at June 30, 2018

<b>ASSETS</b>	<u>2019</u>	<u>2018</u>
Cash and Cash Equivalents	\$ 4,358,000	\$ 2,358,000
Investments	8,675,000	5,432,000
Accounts and Other Receivables	6,000	22,000
Bequests Receivable	625,000	242,000
Pledges Receivable - Net	10,944,000	6,049,000
Inventory	179,000	278,000
Prepaid Expenses and Other Assets	250,000	287,000
Beneficial Interest in Charitable Remainder Trusts	365,000	368,000
Beneficial Interest in Perpetual Trust	150,000	150,000
Land, Buildings and Equipment - Net	<u>28,482,000</u>	<u>27,351,000</u>
<b><i>TOTAL ASSETS</i></b>	<b><u><u>\$ 54,034,000</u></u></b>	<b><u><u>\$ 42,537,000</u></u></b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES:</b>		
Accounts Payable and Accrued Expenses	\$ 2,033,000	\$ 1,759,000
Notes Payable	458,000	1,684,000
Annuities Payable	<u>130,000</u>	<u>169,000</u>
<b><i>TOTAL LIABILITIES</i></b>	<b>2,621,000</b>	<b>3,612,000</b>
<b>NET ASSETS:</b>		
Without Donor Restrictions	30,869,000	30,673,000
With Donor Restrictions	<u>20,544,000</u>	<u>8,252,000</u>
<b><i>TOTAL NET ASSETS</i></b>	<b><u><u>51,413,000</u></u></b>	<b><u><u>38,925,000</u></u></b>
<b><i>TOTAL LIABILITIES AND NET ASSETS</i></b>	<b><u><u>\$ 54,034,000</u></u></b>	<b><u><u>\$ 42,537,000</u></u></b>

The Accompanying Notes are an Integral Part of These Financial Statements

## UNION RESCUE MISSION

### STATEMENT OF ACTIVITIES

Year Ended June 30, 2019

With Summarized Totals for the Year Ended June 30, 2018

	2019			2018 Total
	Without Donor Restrictions	With Donor Restrictions	Total	
<b>PUBLIC SUPPORT:</b>				
Contributions	\$ 12,383,000	\$ 16,691,000	\$ 29,074,000	\$ 18,035,000
Gifts-in-Kind	7,435,000	-	7,435,000	4,338,000
Bequests and Planned Giving	3,337,000	-	3,337,000	1,595,000
Special Events - Net of Direct Donor Benefits of \$119,000	1,268,000	-	1,268,000	954,000
Change in Value - Beneficial Interest in Charitable Remainder Trusts	-	(3,000)	(3,000)	3,000
Change in Value - Beneficial Interest in Perpetual Trust	-	-	-	(1,000)
Net Assets Released from Purpose Restrictions	4,403,000	(4,403,000)	-	-
<b>TOTAL PUBLIC SUPPORT</b>	<b>28,826,000</b>	<b>12,285,000</b>	<b>41,111,000</b>	<b>24,924,000</b>
<b>OTHER REVENUE:</b>				
Thrift Store Revenue	778,000	-	778,000	679,000
Other Income	629,000	-	629,000	527,000
Investment Income - Net	182,000	7,000	189,000	344,000
<b>TOTAL OTHER REVENUE</b>	<b>1,589,000</b>	<b>7,000</b>	<b>1,596,000</b>	<b>1,550,000</b>
<b>TOTAL PUBLIC SUPPORT AND OTHER REVENUE</b>	<b>30,415,000</b>	<b>12,292,000</b>	<b>42,707,000</b>	<b>26,474,000</b>
<b>OPERATING EXPENSES:</b>				
<b>Program Services:</b>				
Shelter Services	10,034,000	-	10,034,000	7,685,000
Recovery Programs	11,643,000	-	11,643,000	9,706,000
Community Outreach	2,632,000	-	2,632,000	2,197,000
<b>TOTAL PROGRAM SERVICES</b>	<b>24,309,000</b>	<b>-</b>	<b>24,309,000</b>	<b>19,588,000</b>
<b>Support Services:</b>				
Management and General	2,122,000	-	2,122,000	1,947,000
Fundraising	3,788,000	-	3,788,000	3,638,000
<b>TOTAL SUPPORT SERVICES</b>	<b>5,910,000</b>	<b>-</b>	<b>5,910,000</b>	<b>5,585,000</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>30,219,000</b>	<b>-</b>	<b>30,219,000</b>	<b>25,173,000</b>
<b>CHANGE IN NET ASSETS</b>	<b>196,000</b>	<b>12,292,000</b>	<b>12,488,000</b>	<b>1,301,000</b>
Net Assets - Beginning of Year	30,673,000	8,252,000	38,925,000	37,624,000
<b>NET ASSETS - END OF YEAR</b>	<b>\$ 30,869,000</b>	<b>\$ 20,544,000</b>	<b>\$ 51,413,000</b>	<b>\$ 38,925,000</b>

The Accompanying Notes are an Integral Part of These Financial Statements

## UNION RESCUE MISSION

### STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2019

With Summarized Totals for the Year Ended June 30, 2018

	2019							2018 Total
	Program Services				Support Services		Total	
	Shelter Services	Recovery Programs	Community Outreach	Total Program Services	Management and General	Fundraising		
Payroll and Related Expenses	\$ 5,000,000	\$ 4,565,000	\$ 231,000	\$ 9,796,000	\$ 1,384,000	\$ 1,212,000	\$ 12,392,000	\$ 10,620,000
Food and Kitchen Supplies	2,572,000	2,504,000	500,000	5,576,000	18,000	-	5,594,000	2,368,000
Depreciation and Amortization	620,000	1,142,000	-	1,762,000	111,000	26,000	1,899,000	1,842,000
Gifts-in-Kind Distribution	-	-	1,728,000	1,728,000	-	-	1,728,000	1,586,000
Occupancy	503,000	970,000	14,000	1,487,000	194,000	39,000	1,720,000	1,594,000
Donor Appeals	183,000	183,000	-	366,000	-	1,223,000	1,589,000	1,532,000
Supplies and Program Expenses	461,000	584,000	64,000	1,109,000	33,000	148,000	1,290,000	1,367,000
Professional Consultation	208,000	165,000	13,000	386,000	62,000	816,000	1,264,000	1,262,000
Miscellaneous	205,000	230,000	61,000	496,000	212,000	319,000	1,027,000	1,261,000
Vehicles and Equipment Expenses	165,000	483,000	5,000	653,000	70,000	-	723,000	824,000
Thrift Store Operations	-	648,000	-	648,000	-	-	648,000	563,000
Insurance	117,000	169,000	16,000	302,000	8,000	5,000	315,000	288,000
Interest	-	-	-	-	30,000	-	30,000	66,000
<b>TOTAL 2019 FUNCTIONAL EXPENSES</b>	<b>\$ 10,034,000</b>	<b>\$ 11,643,000</b>	<b>\$ 2,632,000</b>	<b>\$ 24,309,000</b>	<b>\$ 2,122,000</b>	<b>\$ 3,788,000</b>	<b>\$ 30,219,000</b>	
<b>TOTAL 2018 FUNCTIONAL EXPENSES</b>	<b>\$ 7,685,000</b>	<b>\$ 9,706,000</b>	<b>\$ 2,197,000</b>	<b>\$ 19,588,000</b>	<b>\$ 1,947,000</b>	<b>\$ 3,638,000</b>		<b>\$ 25,173,000</b>

The Accompanying Notes are an Integral Part of These Financial Statements

# UNION RESCUE MISSION

## STATEMENT OF CASH FLOWS

Year Ended June 30, 2019

With Comparative Totals for the Year Ended June 30, 2018

	2019	2018
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in Net Assets	\$ 12,488,000	\$ 1,301,000
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by (Used in) Operating Activities:		
Depreciation and Amortization	1,899,000	1,842,000
Loss on Disposal of Assets	2,000	-
Contributions Restricted for Investments in Perpetuity	(7,000)	-
Donated Equipment	(6,000)	(3,000)
Donated Stock	(2,630,000)	(1,320,000)
Proceeds from Sale of Donated Stock	2,601,000	1,315,000
Loss on Sale of Donated Stock	29,000	5,000
Change in Value of Discount of Pledges Receivable	307,000	130,000
Realized and Unrealized Gains on Investments	(87,000)	(142,000)
Change in Value of Annuities Payable	15,000	13,000
Net Change in Gift Annuities	(31,000)	(8,000)
Change in Value of Beneficial Interest in Charitable Remainder Trusts	3,000	(3,000)
Change in Value of Beneficial Interest in Perpetual Trust	-	1,000
Contributions Restricted for Investment in Land, Buildings and Equipment	(16,509,000)	(4,137,000)
Forgiveness of Debt	-	(57,000)
Decrease (Increase) in:		
Accounts and Other Receivables	16,000	(14,000)
Bequests Receivable	(383,000)	647,000
Pledges Receivable	979,000	1,289,000
Inventory	99,000	19,000
Prepaid Expenses and Other Assets	37,000	219,000
Increase (Decrease) in:		
Accounts Payable and Accrued Expenses	274,000	(204,000)
Payments on Annuities Payable	(23,000)	(26,000)
	<b>(927,000)</b>	<b>867,000</b>
<b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>		
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of Investments	(4,090,000)	(478,000)
Reinvested Interest and Dividends	(133,000)	(207,000)
Proceeds from Sale of Investments	1,063,000	4,212,000
Purchase of Land, Buildings and Equipment	(3,022,000)	(5,711,000)
Interest Capitalized into Land, Buildings and Equipment	-	(19,000)
	<b>(6,182,000)</b>	<b>(2,203,000)</b>
<b>NET CASH USED IN INVESTING ACTIVITIES</b>		

The Accompanying Notes are an Integral Part of These Financial Statements

# UNION RESCUE MISSION

## STATEMENT OF CASH FLOWS

Year Ended June 30, 2019

With Comparative Totals for the Year Ended June 30, 2018

	<u>2019</u>	<u>2018</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from Contributions Restricted for Investment in Land, Buildings and Equipment	\$ 10,335,000	\$ 2,772,000
Payments on Notes Payable	<u>(1,226,000)</u>	<u>(1,073,000)</u>
<b><i>NET CASH PROVIDED BY FINANCING ACTIVITIES</i></b>	<u>9,109,000</u>	<u>1,699,000</u>
<b><i>NET INCREASE IN CASH AND CASH EQUIVALENTS</i></b>	2,000,000	363,000
Cash and Cash Equivalents - Beginning of Year	<u>2,358,000</u>	<u>1,995,000</u>
<b><i>CASH AND CASH EQUIVALENTS - END OF YEAR</i></b>	<u><u>\$ 4,358,000</u></u>	<u><u>\$ 2,358,000</u></u>
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>		
Cash Paid During the Year for Interest (Net of Amount Capitalized into Land, Buildings and Equipment of \$25,000 in 2019 and \$16,000 in 2018)	\$ 30,000	\$ 66,000

The Accompanying Notes are an Integral Part of These Financial Statements



# **UNION RESCUE MISSION**

## **NOTES TO FINANCIAL STATEMENTS**

**June 30, 2019**

### **NOTE 1 - NATURE OF ORGANIZATION**

Union Rescue Mission (the Mission) is a California, religious, not-for-profit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Funds raised by the Mission provide food, shelter and clothing for impoverished men, women and children. Founded in 1891, the Mission is the largest mission of its kind in America and is the oldest in Los Angeles, operating 24 hours a day, 7 days a week, 365 days a year. The Mission provides a comprehensive array of emergency and long-term services, including food, shelter, clothing, medical and dental care, recovery programs, transitional housing, legal assistance, education and counseling, in addition to job training for men and women.

The Mission operates a 77-acre property, named Hope Gardens Family Center, which provides a safe, healthy, positive and tranquil living environment for formerly homeless senior women and women with children. The facilities accommodate permanent supportive housing for the senior women and transitional supportive housing for women with children. Residents receive job training, financial literacy education, life skills coursework, personal and spiritual development classes, as well as access to off-site legal, medical and dental services. Childcare is provided for nursery and preschool children while school-age children receive transportation to the local public school. Hope Gardens Family Center offers a safe, peaceful and aesthetically pleasing environment that lends itself to the healing of broken lives and the rebuilding of shattered dreams.

The Mission also operates a community thrift store located in Covina, California. It has two key objectives. First, donated items earn support for all the Life Transformation Programs of the Mission which includes Hope Gardens Family Center Second, the store operation provides skill development and job training for men and women nearing their transition back into the community.

Through the Mission's Community Outreach Program, donated products are solicited and acquired each month for internal use and for distribution in the Southern California area and to sites of natural disasters. Typical products include food, clothes, hygiene items, medical/dental supplies and equipment, and school supplies for children. The program allows the Mission to extend its ministry beyond the immediate service area in Downtown Los Angeles.

### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **(a) BASIS OF PRESENTATION**

The financial statements of the Mission have been prepared utilizing the accrual basis of accounting.

#### **(b) NET ASSETS**

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (b) NET ASSETS (continued)

- **Net Assets Without Donor Restrictions.** Net assets available for use in general operations and not subject to donor-imposed restrictions. The Board of Directors has designated, from net assets without donor restrictions, net assets for a board designated reserve fund.
- **Net Assets With Donor Restrictions.** Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

#### (c) CASH AND CASH EQUIVALENTS

Cash and cash equivalents are short-term, highly liquid investments with maturities of three months or less at the time of purchase. The carrying value of cash equivalents approximates its fair value at June 30, 2019.

The Mission maintains its cash and cash equivalents in bank deposit accounts and other investment accounts, which, at times, may exceed federally insured limits. The Mission has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### (d) INVESTMENTS

Investments in equity and debt securities with readily determinable market values are reported at fair value. The fair value of these investments is determined based on the closing price on the last business day of the fiscal year. For limited partnerships and investment fund contracts, values are determined with reference to the net asset value per share provided by the partnership or fund manager.

Investment purchases and sales are accounted for on a trade-date basis. Realized and unrealized gains and losses are calculated based upon the underlying cost of the securities and on the sales prices, if sold. Interest and dividend income is recorded when earned. Realized and unrealized gains and losses and interest and dividend income are reflected in the statement of activities as investment income (loss).

Investments are made according to the Investment Policies, Guidelines, and Objectives adopted by the Mission's Board. These guidelines provide for investments in equities, fixed income, and other securities with performance measured against appropriate indices. The investments are managed by outside investment managers contracted by the Mission. Market values of such investments and credit ratings of bond issuers are routinely reviewed by the Audit and Finance Committee of the Board.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

**(d) INVESTMENTS** (continued)

Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain long-term investments, it is reasonably possible that changes in the values of these investments will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

The Mission maintains a separate cash and investment account for its Annuity Reserve Fund. The balance in this Fund totaled \$365,000 at June 30, 2019.

**(e) ACCOUNTS AND OTHER RECEIVABLES**

Receivables are recorded when billed or accrued and represent claims against third parties that will be settled in cash. The carrying value of receivables, net of the allowance for doubtful accounts, if any, represents their estimated fair value. The allowance for doubtful accounts, if any, is estimated based on historical collection trends, type of debtor, the age of outstanding receivables and existing economic conditions. If events or changes in circumstances indicate that specific receivable balances may be impaired, further consideration is given to the collectability of those balances and the allowance is adjusted accordingly. Past due receivable balances are written-off when internal collection efforts have been unsuccessful in collecting the amount due. At June 30, 2019, all receivables are deemed fully collectible; therefore, no allowance for doubtful accounts has been established.

**(f) BEQUESTS AND PLANNED GIVING**

The Mission has been named as a beneficiary in a number of bequests. Certain of these gifts have not been recorded in the financial statements because the donors' wills have not yet been declared valid by the probate court and/or the value of the amounts to be received is not yet determinable. The Mission records and reports all gifts when declared valid and the amount is determinable.

**(g) CONTRIBUTIONS AND PLEDGES RECEIVABLE**

Unconditional contributions, including pledges recorded at estimated fair value, are recognized as revenues when the pledge is received. Conditional promises to give are not included as revenue until such time as the conditions are substantially met. A discount rate of 3.0% has been used to calculate the present value of pledge receivables. At June 30, 2019, the Mission evaluated the collectability of pledges receivable and established an allowance for uncollectible pledges receivable in the amount of \$30,000.

**(h) INVENTORY**

Inventory consists of materials designated in two areas: internal inventory and thrift store inventory. Internal inventory is used by shelter services and recovery programs, and for general administrative purposes. It includes food, beverages, hygiene items and office supplies purchased by or donated to the Mission and are valued at the lower of cost or market if purchased and at fair value at the date of donation, if donated. Thrift store inventory includes donations of clothes, housewares, toys, furniture and other saleable items also valued at fair value at the date of donation. The Mission utilizes the first-in, first-out method of inventory valuation.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (i) BENEFICIAL INTEREST IN CHARITABLE REMAINDER TRUSTS

The Mission has been designated as the beneficiary of assets held in charitable remainder trusts administered by other trustees. The Mission recognizes temporarily restricted contribution revenue and, as a receivable, the present value of the estimated future benefits to be received when the trust assets are distributed. Adjustments to the receivable to reflect the revaluation of the present value of the estimated future payments to the Mission are recognized in the statement of activities as a change in value of beneficial interest in charitable remainder trusts. The carrying values of certain other trusts have not yet been determined; accordingly, such assets have not been recorded in the financial statements.

#### (j) BENEFICIAL INTEREST IN PERPETUAL TRUST

A donor has established and funded a trust, which is administered by organizations other than the Mission. Under the terms of the trust, the Mission has the irrevocable right to receive all or a portion of the income earned on the trust assets either in perpetuity or for the life of the trust. The Mission does not control the assets held by the outside trust. Annual distributions from the trust are reported as contribution income. Adjustments to the beneficial interest to reflect changes in the fair value (if any) are recognized in the statement of activities as a change in value of beneficial interest in perpetual trust. The carrying values of certain other trusts have not yet been determined; accordingly, such assets have not been recorded in the financial statements.

#### (k) LAND, BUILDINGS AND EQUIPMENT

Land, buildings and equipment are recorded at cost if purchased or at fair value at the date of donation, if donated. Depreciation is provided over the estimated useful lives of the related assets on a straight-line basis as follows:

Buildings and Other Improvements	5-25 Years
Furniture and Equipment	3-5 Years
Computer Software	5 Years
Transportation Equipment	5 Years

Expenditures for maintenance and repairs are charged to operations as incurred while renewals and betterments are capitalized. Land, buildings and equipment are capitalized if the cost of an asset is equal to or greater than \$10,000 and the useful life is three years or greater.

#### (l) LONG-LIVED ASSETS

The Mission reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the book value of the assets may not be recoverable. An impairment loss is recognized when the sum of the undiscounted future cash flow is less than the carrying amount of the assets, in which case a write-down is recorded to reduce the related asset to its estimated fair value. No impairment losses were recognized on long-lived assets during the year ended June 30, 2019.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

**(m) ANNUITIES PAYABLE**

The Mission has received donations of assets in exchange for distributions of a fixed amount for a specific period of time to the donors or other beneficiaries. These gifts stipulate that annuity payments must be made to the donor or their designees until the time of death. The gifts are invested in money market funds, fixed income and equity securities. The Mission uses published mortality-rate tables adopted by the United States Internal Revenue Service and an assumed rate of return of approximately 4.5% to 6.0% to determine the present value of the actuarially determined liability.

**(n) CONTRIBUTED GOODS AND SERVICES**

Contributions of donated non-cash assets are recorded in a manner consistent with the Accord Network GIK Standards in the period received. Contributions of donated services are recognized if the services received (a) create or enhance long-lived assets, or (b) require specialized skills provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. A substantial number of volunteers have donated significant amounts of their time to the Mission. The services that these individuals rendered, however, do not meet the above criteria and, as such, are not recognized as revenue.

**(o) INCOME TAXES**

Union Rescue Mission is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and the corresponding California provisions.

**(p) FUNCTIONAL ALLOCATION OF EXPENSES**

The costs of providing the Mission's programs and other activities have been presented in the statement of functional expenses. During the year, such costs are accumulated into separate groupings as either direct or indirect. Indirect or shared costs are allocated among program and support services by a method that best measures the relative degree of benefit which is determined by management through consideration of the portion of effort expended by each supporting department to each functional category.

**(q) USE OF ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**(r) COMPARATIVE TOTALS**

The statement of activities includes prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a full comparative presentation. Accordingly, such information should be read in conjunction with the Mission's financial statements for the year ended June 30, 2018 from which the summarized information was derived.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

**(s) PRESENTATION**

Amounts in the financial statements have been rounded to the nearest thousand dollars.

**(t) RECLASSIFICATIONS**

Certain reclassifications have been made to the 2018 summarized comparative information to conform to the 2019 financial statement presentation. These reclassifications had no effect on the previously reported change in net assets.

**(u) NEW ACCOUNTING PRONOUNCEMENTS**

In August 2016, the FASB issued ASU No. 2016-14, Presentation of Financial Statements of Not-for-Profit Entities (Topic 958), which is intended to reduce complexity in financial reporting. The ASU focuses on improving the current net asset classification requirements and information presented in financial statements that is useful in assessing a nonprofit's liquidity, financial performance, and cash flows. The Mission adopted the provisions of this guidance during the year ended June 30, 2019.

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers*, which improves and converges the revenue recognition requirements of U.S. GAAP and International Financial Reporting Standards. The ASU replaces the existing accounting standards for revenue recognition with a single comprehensive five-step model, which is intended to provide principles within a single framework for revenue recognition of transactions involving contracts with customers across all industries. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance also requires more detailed disclosures to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The guidance has subsequently been amended through a series of ASUs between August 2015 and September 2017 to improve the operability and understandability of the implementation guidance on principal versus agent considerations, licensing implementation guidance, scope exceptions, and various other narrow aspects, as identified and addressed in such updates. For the Mission, the ASU and subsequent amendments will be effective for the year ending June 30, 2020.

In June 2018, the FASB issued ASU No. 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contribution Made, which is intended to clarify the accounting guidance for contributions received and contributions made. The amendments in this ASU should assist entities in evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, Not-for-Profit Entities, or as exchange (reciprocal) transactions subject to other guidance. For the Mission, the ASU will be effective for the year ending June 30, 2020.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (u) NEW ACCOUNTING PRONOUNCEMENTS (continued)

In February 2016, the FASB issued ASU No. 2016-02, Leases, which is intended to improve financial reporting about leasing transactions. The new standard will require organizations that lease assets with terms of more than 12 months to recognize on the statement of financial position the assets and liabilities for the rights and obligations created by those leases. The ASU also will require disclosures to help financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements and providing additional information about the amounts recorded in the financial statements. For the Mission, the ASU will be effective for the year ending June 30, 2022.

#### (v) SUBSEQUENT EVENTS

The Mission has evaluated events and transactions occurring subsequent to the statement of financial position date of June 30, 2019 for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through October 24, 2019, the date these financial statements were available to be issued. No such material events or transactions were noted to have occurred, except as described in Note 11.

### NOTE 3 - INVESTMENTS

Investments consist of the following at June 30, 2019:

Cash and Cash Equivalents	\$ 228,000
Mutual and Exchange Traded Funds	7,071,000
Investment Fund Contract	1,276,000
Limited Partnership	100,000
<b>TOTAL INVESTMENTS</b>	<b>\$ 8,675,000</b>

### NOTE 4 - FAIR VALUE MEASUREMENTS

The Mission has implemented the accounting standard that defines fair value for those assets (and liabilities) that are re-measured and reported at fair value at each reporting period. This standard establishes a single authoritative definition of fair value, sets out a framework for measuring fair value based on inputs used, and requires additional disclosures about fair value measurements. This standard applies to fair value measurements already required or permitted by existing standards.

In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets. Fair values determined by Level 2 inputs utilize data points that are observable such as quoted prices, interest rates and yield curves. Fair values determined by Level 3 inputs are unobservable data points for the asset (or liability) and include situations where there is little, if any, market activity for the asset (or liability).

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 4 - FAIR VALUE MEASUREMENTS (continued)

The following table presents information about the Mission's assets and liabilities that are measured at fair value on a recurring basis at June 30, 2019 and indicates the fair value hierarchy of the valuation techniques utilized to determine such fair value:

	Year Ended June 30, 2019	Fair Value Measurements Using			Net Asset Value Per Share or its Equivalent (NAV)
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<b>ASSETS:</b>					
Cash and Cash Equivalents	\$ 228,000	\$ 228,000	\$ -	\$ -	\$ -
Mutual and Exchange Traded Funds	7,071,000	7,071,000	-	-	-
Investment Fund Contract	1,276,000	-	-	-	1,276,000
Limited Partnership	100,000	-	-	-	100,000
Beneficial Interest in:					
Charitable Remainder Trusts	365,000	-	-	365,000	-
Perpetual Trust	150,000	-	-	150,000	-
<b>TOTAL ASSETS</b>	<b>\$ 9,190,000</b>	<b>\$ 7,299,000</b>	<b>\$ -</b>	<b>\$ 515,000</b>	<b>\$ 1,376,000</b>
<b>LIABILITIES:</b>					
Annuities Payable	\$ 130,000	\$ -	\$ -	\$ 130,000	\$ -
<b>TOTAL LIABILITIES</b>	<b>\$ 130,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 130,000</b>	<b>\$ -</b>

The fair values of investments within Level 1 inputs were obtained based on quoted market prices at the closing of the last business day of the fiscal year.

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)		
	With Donor Restrictions		
	Beneficial Interest in Charitable Remainder Trusts	Beneficial Interest in Perpetual Trust	Total
<b>ASSETS:</b>			
Beginning Balance	\$ 368,000	\$ 150,000	\$ 518,000
Contributions	-	-	-
Receipt of Distributed Benefit	-	-	-
Change in Value	(3,000)	-	(3,000)
<b>ENDING BALANCE</b>	<b>\$ 365,000</b>	<b>\$ 150,000</b>	<b>\$ 515,000</b>



# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 4 - FAIR VALUE MEASUREMENTS (continued)

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)
	Without Donor Restrictions - Annuities Payable
<b>LIABILITIES:</b>	
Beginning Balance	\$ 169,000
Payments to Annuitants	(23,000)
Net Gift Annuities	(31,000)
Change in Value of Annuities Payable	15,000
<b>ENDING BALANCE</b>	<b>\$ 130,000</b>

Investments valued using net asset value per share (NAV) are comprised of Investment Fund Contract and Limited Partnership. These investments (a) do not have a readily determinable fair value and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. Investments in funds of hedge funds are invested in a number of strategies including, but not limited to, equity long/short, arbitrage and event-driven, and distressed. Investments are valued using the NAV provided by the fund managers. It is probable that the investments will be sold at an amount different from their fair values at June 30, 2019. The redemption frequency is ninety days for both of these investments, with the investment fund contract having a liquidation restriction from three to twelve months. There are no unfunded commitments at June 30, 2019.

Beneficial Interest in Charitable Remainder Trusts: Valued based on quoted market prices at the close of the last business day of the fiscal year and discounted to net present value using United States Internal Revenue Service actuarial tables. See Note 2(i).

Beneficial Interest in Perpetual Trust: Valued based on quoted market prices at the close of the last business day of the fiscal year. These investments are not readily redeemable, with distributions paid at the discretion of the fund manager. See Note 2(j).

Annuities Payable: Valued using published mortality rate tables adopted by the United States Internal Revenue Service and an assumed rate of return of approximately 4.5% to 6.0% to determine the present value of the actuarially determined liability.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future net values. Furthermore, while the Mission believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Mission evaluates the classification of Level 1, 2 and 3 at the end of each reporting period. Transfers between Level 1 and 2 generally relate to whether a market becomes active or inactive. Transfers between Level 2 and 3 related to whether significant relevant observable inputs are available for the fair value measurement in their entirety and when redemption rules become more or less restrictive. There were no transfers between Level 1, 2 and 3 during the year ended June 30, 2019.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 5 - PLEDGES RECEIVABLE

Pledges receivable at June 30, 2019 are expected to be collected as follows:

Less than One Year	\$ 4,127,000
One to Five Years	6,471,000
Thereafter	<u>969,000</u>
<b>GROSS PLEDGES RECEIVABLE</b>	11,567,000
Allowance for Uncollectible Pledges	(30,000)
Present Value Discount	<u>(593,000)</u>
<b>PLEDGES RECEIVABLE - NET</b>	<u>\$ 10,944,000</u>

### NOTE 6 - BENEFICIAL INTEREST IN CHARITABLE REMAINDER TRUSTS

The Mission is the beneficiary of five charitable remainder trusts administered by other trustees. Assets held in charitable remainder trusts totaled \$365,000 at June 30, 2019, representing the portion of the net present value of the charitable remainder trust assets for which the Mission is the designated beneficiary. One of the charitable remainder trusts, with a net present value of \$34,000 at June 30, 2019, is restricted to Hope Gardens Family Center. The remaining charitable remainder trusts, with a net present value of \$331,000 at June 30, 2019, are for the general charitable operations of Union Rescue Mission.

### NOTE 7 - BENEFICIAL INTEREST IN PERPETUAL TRUST

The Mission is the beneficiary of a trust whose assets are not under its control. The Mission has legally enforceable rights or claims to its beneficial interest in the annual income from the trust. The carrying value of the Mission's beneficial interest in this trust at June 30, 2019 is \$150,000.

### NOTE 8 - LAND, BUILDINGS AND EQUIPMENT

Land, buildings and equipment consist of the following as of June 30, 2019:

Land	\$ 12,786,000
Buildings and Other Improvements	40,120,000
Furniture and Equipment	3,782,000
Computer Software	848,000
Transportation Equipment	657,000
Construction in Progress	<u>4,405,000</u>
<b>TOTAL</b>	62,598,000
Less: Accumulated Depreciation	<u>(34,116,000)</u>
<b>LAND, BUILDINGS AND EQUIPMENT - NET</b>	<u>\$ 28,482,000</u>

Depreciation and amortization expense for the year ended June 30, 2019 was \$1,899,000.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 8 - LAND, BUILDINGS AND EQUIPMENT (continued)

The Mission is in the process of renovating Hope Gardens Family Center. The estimated cost of construction is \$5,339,000. As of June 30, 2019, \$5,103,000 has been expended. The remaining cost to complete Hope Gardens Family Center is estimated at \$236,000. Funds to renovate Hope Gardens Family Center are provided by contributions.

The Mission is in the process of establishing a new outreach center from funds obtained through a capital campaign. The estimated cost of the project is at \$31,065,000 and is in the planning stages as of June 30, 2019.

### NOTE 9 - ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consist of the following at June 30, 2019:

Accounts Payable	\$	586,000
Accrued Expenses		152,000
Accrued Payroll		315,000
Funds Held for Others		501,000
Accrued Vacation		479,000
		<hr/>
<b>TOTAL ACCOUNTS PAYABLE AND ACCRUED EXPENSES</b>	\$	<b>2,033,000</b>
		<hr/>

### NOTE 10 - LINE OF CREDIT

The Mission has an operating line of credit with current permissible borrowings of \$4,000,000. The line of credit is secured by land and buildings (545 South San Pedro Street, Los Angeles, California). Interest is payable monthly at the bank's prime rate plus 1%. The maturity date is November 5, 2020. The bank's prime rate at June 30, 2019 was 5.5%. As of June 30, 2019, there were no borrowings against the line.

### NOTE 11 - NOTES PAYABLE

The Mission has a note payable in the amount of \$458,000 with a Trust, bearing an interest rate of 5.0% per annum, with interest only payable monthly and principal payable in annual installments of \$50,000 to \$150,000. The note payable is due five years after commencement of thrift store operations in September 2019. As of the date of the financial statements, the lender has deferred annual installment payments and is amending the note payable to reflect such change.

### NOTE 12 - ANNUITIES PAYABLE

The Mission is in receipt of 26 charitable annuity gifts from individuals. The value at establishment and corresponding reasonably commensurate values at June 30, 2019 are \$241,000 and \$130,000 respectively. The Mission has established a segregated reserve fund of \$365,000 which equals 281% of the present value annuities payable balance.

**UNION RESCUE MISSION**

**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2019**

**NOTE 13 - COMMUNITY OUTREACH PROGRAM**

The Mission conducts a Community Outreach Program that provides various donated products such as food, hygiene items and medical supplies to the poor and homeless outside the immediate service area of the Mission. Recipients of the products during the year ended June 30, 2019 were located in the United States.

The products are donated primarily by corporations. The receipt of donated products by the Mission for this program is reflected as gifts-in-kind revenue and the distribution to the recipients is reflected as gifts-in-kind distribution expense in the statement of functional expenses. The donated products are valued in a manner consistent with Accord Network GIK Standards.

Of the \$7,435,000 gifts-in-kind revenue reflected in the statement of activities for the year ended June 30, 2019, \$5,707,000 are gifts-in-kind used by the Mission in its own programs and thrift store. The balance of \$1,728,000 was provided to other non-profit organizations through the Mission's Community Outreach Program.

**NOTE 14 - COMMITMENTS AND CONTINGENCIES**

**(a) LEGAL PROCEEDINGS**

In the ordinary course of conducting its business, the Mission becomes involved in various lawsuits. Some of these proceedings may result in judgments being assessed against the Mission which, from time to time, may have an impact on changes in net assets. The Mission does not believe that these proceedings, individually or in the aggregate, would have a material effect on the financial statements.

**(b) OBLIGATIONS UNDER OPERATING LEASE**

The Mission leases the facility for its thrift store under an operating lease with an initial term expiring in March 2024. The following is a schedule of future minimum lease payments on this operating lease:

<b>Years Ending June 30</b>	
2020	\$ 154,000
2021	154,000
2022	154,000
2023	154,000
2024	115,000
<b>TOTAL</b>	<b>\$ 731,000</b>

Rent expense under this operating lease for the year ended June 30, 2019 was \$142,000 and is included in occupancy expense.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 15 - RETIREMENT PLAN

The Mission has a defined contribution retirement plan for all full-time employees. Eligible employees may contribute annually up to the applicable Internal Revenue Service limitations. During the year ended June 30, 2019, the Mission made \$37,000 in matching retirement contributions.

### NOTE 16 - NET ASSETS WITHOUT DONOR RESTRICTIONS

Net assets without donor restrictions consist of undesignated and Board designated amounts for the following purposes at June 30, 2019:

Undesignated	\$ 26,566,000
Board Designated Reserve Fund	<u>4,303,000</u>
<b>TOTAL NET ASSETS WITHOUT DONOR RESTRICTIONS</b>	<b><u>\$ 30,869,000</u></b>

### NOTE 17 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at June 30, 2019:

Subject to Expenditure for Specified Purpose:	
Charitable Remainder Trusts - Mission Operations	\$ 331,000
Charitable Remainder Trust - Hope Gardens Family Center	34,000
Capital Campaign	18,263,000
Sprung Structure	280,000
Other Donor Restricted Contributions	251,000
Subject to Passage of Time:	
Pledge Receivable not Available Until Due	1,034,000
Subject to Endowment Spending:	
Donor Restricted Contributions Subject to Spending Policy	16,000
Not Subject to Appropriation or Expenditure:	
Beneficial Interest in Perpetual Trust	150,000
Donor-Restricted Endowment Corpus	64,000
Pledge Receivable	<u>121,000</u>
<b>TOTAL NET ASSETS WITH DONOR RESTRICTIONS</b>	<b><u>\$ 20,544,000</u></b>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the year ended June 30, 2019:

Beneficial Interests in Charitable Remainder Trusts	\$ 3,000
Satisfaction of Purpose Restrictions	<u>4,403,000</u>
<b>TOTAL NET ASSETS RELEASES FROM DONOR RESTRICTIONS</b>	<b><u>\$ 4,406,000</u></b>

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 18 - ENDOWMENTS

The Mission's endowments consist of funds established for a variety of purposes. Endowment funds are established by donor-restricted gifts to provide a permanent endowment, which is to provide a permanent source of income to the Mission.

The Mission's management understands California State law as (1) requiring the preservation of the fair market value of the original gifts as of the gift date of the donor restricted endowment funds, and (2) allowing the spending of income and gains on permanently restricted endowments, absent explicit donor stipulations that all or a portion of such gains be maintained in perpetuity.

The primary long-term financial objective for the Mission's endowments is to preserve the real (inflation-adjusted) purchasing power of endowment assets and income after accounting for endowment spending, annual growth percentage and costs of portfolio management.

The Mission's Board of Directors developed a spending policy which restricts the use of endowment funds to 4.5% of the average market value of the total endowment portfolio over the past 12 quarters (3 years) with the gift instrument taking precedence over this policy. This policy will allow for a greater predictability of spendable income for budgeting purposes and for gradual steady growth for the support of operations by the endowment. In addition, this policy will minimize the probability of invading the principal over the long term.

#### **Endowment Net Asset Composition by Type of Fund at June 30, 2019**

Donor-Restricted	<u>\$ 79,000</u>
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#### **Changes in Endowment Net Assets for the Year Ended June 30, 2019**

Endowment Net Assets -	
Beginning of Year	\$ 68,000
Contributions	-
Realized Gains on Investment	<u>11,000</u>

#### ***ENDOWMENT NET ASSETS - END OF YEAR***

	<u>\$ 79,000</u>
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The Mission has no endowment funds with deficiencies at June 30, 2019.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 19 - LIQUIDITY AND AVAILABILITY OF FINANCIAL RESOURCES

The total financial assets held by the Mission at June 30, 2019 and the amounts of those financial assets that could be made available for general expenditures within one year of the date of the statement of financial position are summarized in the following table:

Financial Assets at June 30, 2019	
Cash and Cash Equivalents	\$ 4,358,000
Investments	8,675,000
Accounts and Other Receivables	6,000
Bequests Receivable	625,000
Contributions and Pledges Receivable (Net)	<u>10,944,000</u>
<b>TOTAL FINANCIAL ASSETS</b>	
<b>AT JUNE 30, 2019</b>	<b>24,608,000</b>
Less Amounts Not Available to Be Used	
within One Year, Due to:	
Donor-Imposed Restrictions:	
Funds Held for Perpetual Endowments	(79,000)
Funds Held with Purpose or Time Restrictions	(8,239,000)
Investments held for Annuity Reserve	(365,000)
Investments with Limitations on Withdrawals	(641,000)
Pledges Restricted by Purpose or Time	<u>(10,687,000)</u>
<b>FINANCIAL ASSETS AVAILABLE TO</b>	
<b>MEET GENERAL EXPENDITURES</b>	
<b>WITHIN ONE YEAR</b>	<b><u>\$ 4,597,000</u></b>

The Mission regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Mission is substantially supported by unrestricted contributions. As part of The Mission's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

The Mission has various sources of liquidity at its disposal, including cash and cash equivalents and marketable debt and equity securities, and an unused line of credit. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Mission considers funds and pledges restricted by time only and expected to be collected in the next fiscal year as available for general expenditures.

The Mission's investments are held for operations and endowments. The entire investment portfolio consists of highly liquid investments.

# UNION RESCUE MISSION

## NOTES TO FINANCIAL STATEMENTS

June 30, 2019

### NOTE 20 - RELATED PARTY TRANSACTIONS

The Mission is affiliated with EIMAGO, Inc., a not-for-profit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. EIMAGO, Inc. ceased program operations as of June 30, 2011; however, the organization continues to exist as a legal entity. For the year ended June 30, 2019, no expenses were charged to EIMAGO, Inc. As of June 30, 2019, EIMAGO, Inc. had no amounts owing to the Mission.

### NOTE 21 - ALLOCATION OF JOINT COSTS

Through certain fundraising activities, the Mission incurred joint costs of \$1,298,000 to expand its mission to inform the public of a 10-step plan to end homelessness in Los Angeles and what they can do to help. Of those costs, \$932,000 was allocated to fundraising expenses, and \$183,000 was allocated to both the shelter services and recovery program services, respectively.

### NOTE 22 - THRIFT STORE

The thrift store has been in operation for 57 months. The following is a summary of results of its operations for the fiscal year ended June 30, 2019:

Gifts-in-Kind Revenue	\$ 1,665,000
Sales Revenue	<u>778,000</u>
<b>TOTAL REVENUE</b>	2,443,000
Gifts-In-Kind Cost of Goods Sold	1,566,000
Depreciation	32,000
Operating Expenses	<u>648,000</u>
<b>NET INCOME FROM OPERATIONS</b>	<u>\$ 197,000</u>